

Why Use a Realtor?

Why Use a Realtor?

Advantages of Using a Realtor

REALTORS WORK FOR YOU

The first reason should be the most important one. A Realtor works for you. Each community has its own similarities and differences. Since we don't work for any of the communities, we don't have any "axes to grind". Our job, is to make sure that you are aware of all of your options.

CONVENIENCE

In addition to the obvious one above, wouldn't it be much easier to have someone that knows their way around take you to these communities?

KNOWLEDGE OF THE AREA

This is pretty important. Issues, such as taxes, who to contact for the endless things that need to get done during a move, and countless other questions that come up, can be answered more effectively by a professional Realtor that is from that area. Nothing against the salespeople at the various communities. Most of them are very good at what they do. Just understand that their job is to promote their community. Our job is to help you find the RIGHT community for you.

RE-SALES

You may find, for a variety of reasons, that a re-sale is the answer for you. Many of the communities that we feature have re-sales available. This can be a very important benefit we can offer you. Since we are Realtors, we have all the tools to assist you in finding and negotiating a purchase of a re-sale.